IntelEDI

WWW.INTELEDI.AI

INTELEDI CONSULTING · REVENUE INTEGRITY

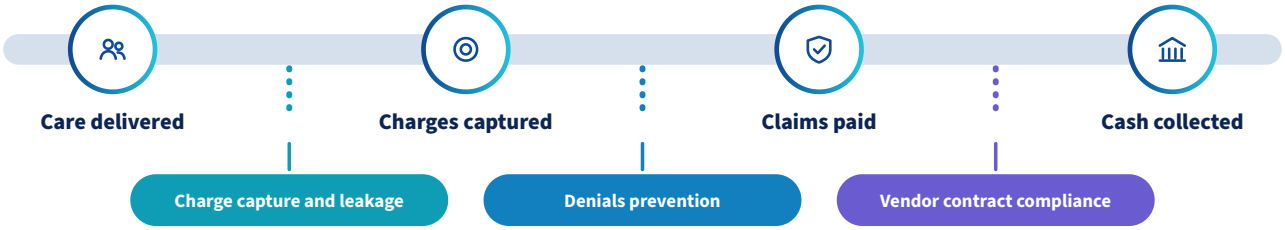
Close the gap between care delivered and cash collected.

Technology is half the answer. Our consultants work upstream, where lost revenue starts, and measure success in net revenue.



WHERE REVENUE IS LOST

Three places revenue leaks. Three ways we help.



SERVICES

Proactive Denials Prevention Strategy

Most denial work happens after the denial. We move it upstream, to the point where the denial is created.

WHAT WE DO

- Analyze denial history by payer, reason and location
- Trace each leading reason back to its root cause
- Redesign the upstream steps that create it

WHAT YOU RECEIVE

- A ranked view of preventable denials
- A prevention plan with owners
- Measures to track whether it is working

Charge Capture and Leakage Assessments

Care that is delivered but never billed correctly is revenue that never arrives. We find where it leaks.

WHAT WE DO

- Review charge capture from order to bill
- Compare documentation, charges and payment
- Identify the points where revenue is lost

WHAT YOU RECEIVE

- A map of where leakage occurs
- Prioritized fixes by size of opportunity
- A baseline to measure improvement against

Hospital Vendor Contract Compliance

Revenue cycle vendors are paid to perform. We check that the work matches the contract.

WHAT WE DO

- Review vendor contracts and service commitments
- Compare what was promised with what was delivered
- Flag gaps, overlaps and fees that do not fit the terms

WHAT YOU RECEIVE

- A plain-language summary of each agreement
- A list of compliance gaps to raise
- Recommendations for renewal or renegotiation

HOW WE THINK

PRINCIPLE 1

Upstream, not downstream

Fix the cause where it starts, instead of reworking the result.

PRINCIPLE 2

Root cause, not rework

A problem solved once is cheaper than a problem worked every day.

PRINCIPLE 3

Measured in net revenue

Success is cash collected, not activity completed.

IntelEDI

844-81-INTEL (844-814-6835) · info@inteledi.ai · www.inteledi.ai

14150 Huffmeister Road, Suite 200, Cypress, TX

How we work with you

IntelEDI

HOW AN ENGAGEMENT RUNS

From baseline to a fix that stays fixed.

1. **Baseline**
   Measure where you are today.
2. **Root cause**
   Find why, not just where.
3. **Remediate**
   Fix the upstream step.
4. **Sustain**
   Track it so it stays fixed.

BEST-FIT APPROACH

The right answer is not always more software.

We look at process first, then recommend the mix that fits your organization and your budget.

- **Process redesign**
- **Automation and AI**
- **Integration, not replacement**
- **Revenue integrity services**
- **Flexible deployment**
- **Phased adoption**

A BEST-FIT ASSESSMENT GIVES YOU

- Current-state assessment
- Prioritized opportunity map
- Best-fit technology blueprint
- Phased roadmap with budget
- Success metrics and baseline

WHO WE SERVE

Critical access and rural hospitals · Community hospitals · Physician groups and clinics · Health systems · Federal healthcare

YOUR CONSULTANTS

People who have run the work.



Suzette Rahn, CRCR

CHIEF REVENUE OFFICER

Nearly 30 years leading revenue cycle and reimbursement strategy for hospitals, physician groups, federal healthcare and payors. Leads IntelEDI Consulting.



Jeremy M. Sturgill

PRESIDENT & CO-FOUNDER

More than 20 years in healthcare revenue cycle after a decade in clinical care. Leads product, implementation and client delivery.

Start with a Revenue Integrity Assessment.

844-81-INTEL (844-814-6835) · info@inteledi.ai